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# **WEST AFRICA** INVESTMENT CONFERENCE

#### MONDAY-WEDNESDAY, 7-9 MAY 2012

Welcome Drink Reception • British High Commissioner's Residence, Accra Conference • Mövenpick Ambassador, Accra















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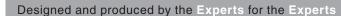














Dear Delegate

Welcome to Objective Capital's inaugural annual West Africa Investment Conference.

The developed economies are facing a decade of austerity measures and pain as they restructure their balance sheets and deleverage. With Asia maturing, more and more people are looking for new opportunities. Africa, although it is facing the challenges of any growing economy that is developing more quickly than its infrastructure, is becoming an increasingly

popular hunting ground for investors.

West Africa abounds with opportunity. Nigeria has great promise with its free-market orientation, massive population and natural resources. Fellow Anglophones Liberia and Sierra Leone are settling down again after their troubles and providing great potential. The Francophiles with their West African Economic and Monetary Union and CFA have had a stable though not necessarily vibrant finance environment, but commentators still see opportunity for growth in private equity and capital market development in Ivory Coast and Senegal.

We are going to be spending three day-long sessions considering some of the most exciting and prospective sectors in the region – power, financial services, infrastructure and the entrepreneurial small and medium entities.

Opportunities are abounding in the region and especially in Ghana, the fastest growing economy of the region. This event will have a heavy focus on Ghana and its low hanging fruit - financial services and SME space.

There are certainly high expectations but the question remains, is this time different? Can commodity led prosperity translate to sustainable economic progress?

Over these three sessions you will hear the views of a distinguished cast of policy makers, influencers and investors who will attempt to unpack the region's potential.

I am very excited to share with you these attractive investment opportunities.

Thank you for taking time out of your schedules to join us. I hope you enjoy the event.

# **Ros Lund**Managing Director Objective Capital Conferences

#### **ABOUT US**

Objective was founded on the belief that the key for companies accessing long term capital and support on reasonable terms is to build a "strategic relationship" with the markets. A relationship that will support the company now and as it develops; through success and difficulty.

Core to this is an open and transparent relationship with investors; anchored on a widely understood investment case; and monitored by ongoing independent coverage.

Our research is one of the tools that can support this strategic relationship and has enabled us to build connections with the broad diaspora that is London and Europe's financial community.

Objective's conferences and forums are a key vehicle for our clients

and other companies to engage with our investor readers and the wider investment population.

Our events are designed to provide an engaging and dynamic mix of guest speakers, leading companies and to accommodate a generous allowance for all important networking opportunities.

Objective's events bring together registered delegates from the broking, investing and financial community of London with senior mining executives from across the globe and an exclusive selection of current and future producers in the heart of the world's financial community.

Our live events are working events where you can expect to meet useful contacts and do business.

#### DAY 1 WELCOME COCKTAIL RECEPTION **MONDAY 7TH**

6:30 Drinks Reception

#### DAY 2 THE REGIONAL ENVIRONMENT **TUESDAY 8TH**

8.30 Registration and networking coffee

Moderator: Rex Kontor, Executive Director, Weston Capital

- 9.00 Introduction to Vice President George Aboagye, CEO, GIPC
- 9.05 Ghana: hub of the West African region **HE John Dramani Mahamma**, Vice President
- 9.30 Regional trade: the reality Vanessa Adams, Project Director, USAID West Africa Trade Hub
- 10.00 Capturing value in agribusiness Christian Dahm, Managing Director, African Cashew Alliance
- 10.30 Networking break
- 11.00 Gold prices soar: Africa loses out? Toni Aubynn, CEO, Chamber of Mines
- 11.30 Partnering with International Capital to develop West African minerals: Australian/ Nigeria case study Michael Tilley, Director, Terrain Capital
- 12.10 Lunch

Moderator: Harriette Amissah-Arthur, Partner, Arthur Energy Advisors

- 13.25 A vision for Ghana as the centre of the regional power industry Hon. Dr. Joe Oteng-Adjei, Minister of Energy
- 13.40 The regional power market: its relationship with investment Harriette Amissah-Arthur, Partner, Arthur Energy Advisors
- 13.50 State of the regional power industry Overview:

**Dr. Ofosu-Ahenkorah**, Executive Secretary, *Energy Commission* Panel discussion with key agencies:

**Charles Darku**, Chief Executive Officer, *Ghana Grid Company* Stephen Adu, Executive Secretary, Public Utilities Regulatory Commission

Dr. Ofosu-Ahenkorah, Executive Secretary, Energy Commission Kweku Awotwi, Chief Executive Officer, Volta River Authority William Hutton-Mensah, Managing Director, Electricity Company of Ghana

- 15.00 Networking break
- 15.30 Power project experiences

#### Panel discussion with project developers:

Sam Brew-Butler, Chairman, Cenpower Generation Company Limited Jabesh Amissah-Arthur, Chief Executive Officer, Bui Power Authority Nana Osafo, General Manager, Takoradi International Company

- 16.15 What next for the regional power sector Harriette Amissah-Arthur, Partner, Arthur Energy Advisors
- 16.25 The role of private equity in regional development Solomon Asamoah, Deputy CEO, Africa Finance Corp
- 16.55 Closing remarks by organiser
- 17.00 Networking drinks





Weston Capital



George Aboagye Ghana Investment **Promotions Centre** 



**HE John Dramani** Mahamma Vice President Republic of Ghana



Vanessa Adams **USAID** West Africa Trade Hub



**Christian Dahm** African Cashew Alliance



Toni Aubynn Chamber of Mines



Michael Tilley Terrain Capital



Hon. Dr. Joe Otena Adiei Ministry of Energy



Harriette Amissah Arthur Arthur Energy Advisors



Charles Darku Ghana Grid Company



Stephen Adu Public Utilities Regulatory Commission



Dr. Ofosu-Ahenkorah **Energy Commission** 



Kweku Awntwi Volta River Authority



William Hutton-Mensah **Electricity Company** of Ghana



Sam Brew-Butler Cennower Generation



Jahesh Amissah-Arthur Bui Power Authority



Takoradi International Company

WESTON CAPITAL



Solomon Asamoah AFC







TERRAINCAPITAL

Republic of Ghana



Ministry of Energy













Cenpower







### Programme

#### DAY 3: TRACK 1» FINANCE & INFRASTRUCTURE **WEDNESDAY 9TH**

- 8.30 Registration and networking coffee
- 9.30 Introduction to Finance Minister David Tetteh, Chairman, Stockbrokers' Association
- 9.35 Role of banking & capital markets in sustainable
  - Hon. Dr. Kwabena Duffour, Minister of Finance
- 10.00 Building a vibrant finance sector in the region (Building capacity, pension and bank reform, funds, stock/ commodity market)

#### Panel discussion:

Nana Osei-Bonsu, Director General, Private Enterprise Foundation

Agatha Quayson, Trade/Private Sector Development Specialist. Swiss State Secretariat for Economic Affairs (SECO)

- 11.00 Networking break
- 11.30 Making Ghana the Switzerland of Africa Overview:

Initiatives to transform the capital markets in Ghana Adu Anane Antwi, Director General, Securities Exchange Commission

#### Q & A panel:

Sam Pee Yalley, CEO, National Pensions Regulatory Authority

Adu Anane Antwi, Director General, Securities Exchange Commission

Professor Kwame Boasiako Omane-Antwi, Vice-Rector, University of Cape Coast

- 13.00 Lunch
- 14.15 Micro Financing the region's growth Panelists:

Emmanuel Bekoe, Fund Director, German International Corporation, SPEED Funding Facility Charles Amonoo, CEO, Dwadifo Adanfo Stephan Antoh, CEO, First Capital Plus

15.15 Networking break

Moderator: Barbara Drexler Vujcic, Executive Secretary, **GGEA** 

15.45 Is there money to be made in West African infrastructure

#### Presentation panel:

Steven Gray, Country Manager, Lonhro Ghana Jamil Ampomah, Sub Saharan Partner, ACCA Matthew Armah, CEO, MiDA

- 16.30 Infrastructure investment as a catalyst for change Matthew Armah, CEO, MiDA
- 17.00 Networking drinks



**David Tetteh** CAL Brokers



Hon. Dr. Kwabena Duffour Minister of Finance



Nana Osei-Bonsu Private Enterprise Foundation



Agatha Quayson Swiss State Secretariat for Economic Affairs (SECO)



Adu Anane Antwi



Sam Pee Yalley National Pensions Regulatory Authority



**Professor Kwame** Boasiako Omane-Antwi University of Cape Coast



**Emmanuel Bekoe** German International Corporation, SPEED **Funding Facility** 



Charles Amonoo Dwadifo Adanfo



Stenhan Antoh First Capital Plus



Barbara Drexler Vuicic



Steven Grav Lonrho Ghana









Ministry of Finance







**KCAL Brokers** 



















### Programme

#### DAY 3: TRACK 2» REGIONAL FOCUS ON SME **WEDNESDAY 9TH**

- 8.30 Registration and networking coffee
- 9.30 Introduction to Minister of Trade & Industry Nana Owusu Afari, CEO, AGI
- 9.35 Role of SMEs in building the economy Hon. Hanna Tetteh, Minister of Trade & Industry

Moderator: Christoph Anagbonu, Managing Partner, Mensah Duah

10.00 Options for SME funding Presentation panel: Vanessa Adams, Project Director, USAID West Africa Trade Hub **Evans Freeman, CEO, GPSDF** David Tetteh, CEO, CAL Brokers

11.00 Networking break

Moderator: Seth Adjei Baah, President, Ghana Chamber of Commerce & Industry

11.30 Investing for impact: What are investors looking for? Panel discussion:

> **Bruno Leclerc**, Resident Manager, *AFD Ghana* Hugues Vincent-Genod, Investment Officer, I&P Kombate Marindame, Investment Manager, **LGTVP**

- 12.30 SME showcase
- 13.00 Lunch
- 14.15 Can entrepreneurship flourish in West Africa?

Jabesh Amissah-Arthur, Project Engineer, Arthur Energy Advisors Alhaji Abudulai, MD, CME Carole Ramella, CEO, GFA

- 15.15 Networking break
- 15.45 Cash + Idea = Success The tension between investor and entrepreneur: a case study Patric Achaempong, CEO, Rising Sun School Matthew Boadu Adjei, CEO, Oasis Capital
- 16.15 SME Questiontime

#### Panel answers Q&A from the floor:

Dr. Charles Yeboah, Head, International Community School

Matthew Boadu Adjei, CEO, Oasis Capital Kombate Marindame, Investment Manager, **LGTVP** 

Henry Diangmah, Former Ghanaian fund manager & financial expert

Carole Ramella, CEO, GFA

17.00 Networking drinks



Nana Owusu Afari AGI



Hon. Hanna Tetteh Minister of Trade & Industry



Christoph Anagbonu Mensah Duah



Vanessa Adams **USAID** West Africa Trade Hub



**Evans Freeman GPSDF** 



**David Tetteh** CAL Brokers



Seth Adiei Baah Ghana National Chamber of Commerce



Bruno Leclero AFD Ghana



**Hugues Vincent-**Genod I&P



**Kombate Marindame** LGTVP



Jabesh Amissah-Arthur Arthur Energy Advisors



Alhaji Abudulai CME







Matthew Boadu Adiei Oasis Capital



Dr. Charles Yeboah Henry Djangmah International Community School



Financial Commentator







































#### Rex Kontor, Executive Director, Weston Capital

Rex Kontor is an Executive Director of Weston Capital Management, a UK based Private Equity and Venture Capital Consultancy. Weston Capital also has an office in Ghana where deal-sourcing for investment projects from the West Africa region is coordinated. Rex is project managing the establishment of a Ghana-focused microfinance investment fund for Weston Capital. Prior to joining Weston Capital, Rex was Compliance and Productivity Manager for Tesco UK where he project managed cost saving initiatives for the company.





#### George Aboagye, CEO, Ghana Investment Promotions Centre

George Aboagye is the CEO of the Ghana Investment Promotion Centre (GIPC). George started his career as an Assistant Commercial Officer at the Ministry of Trade and Industry, Ghana in 1979 and rose to the position of Commercial Officer in 1982. He lectured in Business Management and Marketing at the Kebbi State University (Sokoto State Polytechnic) in Nigeria, 1983 to 1984.





HE John Dramani Mahamma, Vice President, Republic of Ghana

Hon. John Dramani Mahama was sworn into office as the Vice-President of the Republic of Ghana on Wednesday, January 7, 2009. From 2005 until he became Vice President, John was Minority Parliamentary Spokesman for Foreign Affairs. He has been a Member of the Pan African Parliament based in Pretoria, South Africa since 2004 until to date and where he served as the Chairman of the West Africa Caucus.





#### Vanessa Adams, Project Director, USAID West Africa Trade Hub

Vanessa Adams has been based in Ghana for over six years, overseeing business development at the USAID West Africa Trade Hub. Vanessa has presided over a significant growth in exports that has created thousands of jobs for West Africans and demonstrated the potential to create many more in fulfilment of the Trade Hub's mission of making trade happen.





#### Christian Dahm, Managing Director, African Cashew Alliance

Christian Dahm is the Managing Director of the African Cashew Alliance Secretariat. Christian worked and studied in Germany, France, the United Kingdom and Switzerland before joining the African Cashew Alliance in Accra, Ghana in 2008 via the USAID-West Africa Trade Hub. He graduated from the School of Oriental and African Studies, University of London in 2001. After working at several African development organisations in London, he joined an intergovernmental organisation providing trade-related technical assistance to developing country governments based in Geneva, Switzerland in 2004. In 2008, Christian obtained an MBA degree from the University of Geneva's Business School in Management of International Organisations (IOMBA).





#### Dr. Toni Aubynn, CEO, Chamber of Mines

Dr. Toni Aubynn is the Chief Executive Officer of the Ghana Chamber of Mines. He is a well-respected Corporate Executive, Human Resources, Public Affairs and Sustainable Development practitioner in Ghana. His work experience spans from teaching and research, banking and corporate management. Until his recent appointment as the CEO of the Chamber of Mines, he was the Director of Corporate Affairs for Tullow Ghana Limited, the operator of the Jubilee Oil Fields in Ghana.





#### Michael Tilley, Director, Terrain Capital

Michael Tilley is the Chairman and a founding director of Terrain Capital. He has worked in the accounting and finance industries for more than 25 years and he has a broad range of senior advisory and project management experience in all facets of corporate finance. His primary responsibility is the strategic leadership of Terrain Capital's business. Michael is Chairman of Lower Murray Water and on the board of V-Line Passenger Board.





#### Hon. Dr. Joe Oteng-Adjei, Minister of Energy

Dr Joe Oteng-Adjei, the Minister for Energy had his first Degree at the Kwame Nkrumah University of Science and Technology, Kumasi. Thereafter, he pursued a course in Power Systems with a Canadian, Commonwealth Scholarship at the University of Saskatchewan, Saskatoon, Canada. At the University of Saskatchewan, Saskatoon, Canada, Joe did his PhD in Power Systems with a Canadian Natural Science and Engineering Research Council Scholarship. At Canfield University, Bedford, England he pursued a Master's Degree in Business Administration majoring in Finance and Macro Economics.





#### Harriette Amissah-Arthur, Partner, Arthur Energy Advisors

Harriette Amissah-Arthur is a professional engineer with an MBA from the University of Ghana, Legon. She has over 30 years of experience in the energy sector. The first 18 years of her career were spent in the Planning and Management of Power System Operations and Maintenance for both the Generation and Transmission functions. She has since then been engaged in energy policy and project development, appraisal, feasibility and implementation as well as energy enterprise development & financing services, and capacity building for rural energy technology and enterprises.





#### Charles Darku, Chief Executive Officer, Ghana Grid Company

Charles Darku was appointed Chief Executive Officer of GRIDCo on 8th September, 2009. He is an experienced professional engineer, who worked with the Volta River Authority (VRA) for over twenty-seven years in various technical and management positions, including Protection and Control Engineer at Kpong GS and Principal Engineer, Technical Services, Director of Management Information Systems. Until his appointment as the C.E.O of GRIDCo he was the Director of Power Sales, Volta River Authority.





Stephen Adu, Executive Secretary, Public Utilities Regulatory Commission

Stephen Adu is the Executive Secretary of the Ghana's Public Utilities Regulatory Commission.





#### Dr. Ofosu-Ahenkorah, Executive Secretary, Energy Commission

Dr. Ofosu Ahenkorah has over 20 years' experience in Energy Management, with 17 of those years in Ghana. He has been engaged in institutional development and capacity building and was the first Executive Director of the Energy Foundation, a Public-Private Partnership institution that was established to promote Energy Efficiency in Ghana. He is a pioneer in championing energy efficiency and household appliance energy efficiency labelling in Africa and was responsible for the introduction of appliance efficiency standards and labelling in Ghana. He has been the Executive Secretary of the Energy Commission since May 2005. Dr. Ofosu Ahenkorah is also the Deputy Chairperson of the Renewable Energy & Energy Efficiency Partnership (REEEP).





#### Kweku Awotwi, Chief Executive Officer, Volta River Authority

Kweku Andoh Awotwi, was appointed the Chief Executive of the Volta River Authority (VRA) in June 8, 2009. He was first appointed CEO of the Volta River Authority from October 2003 to February 2004 as head of an Interim Management Committee (IMC), which was constituted when the VRA was facing financial and industrial crises.





#### William Hutton-Mensah, Managing Director, Electricity Company of Ghana

William Hutton-Mensah was appointed Acting Managing Director of the Electricity Company of Ghana, in February 2012, following the inauguration of the Board of Directors of the company. Prior to his appointment, William was a Director in charge of Network Projects of the company. William has 27 years' experience in Electrical Engineering in the Energy Sector. William has been Regional General Manager in Volta, Accra East and Ashanti regions. He was also the regional engineer, projects engineer and maintenance engineer in Tema and Western regions.





#### Sam Brew-Butler, Chairman, Cenpower Generation Company Limited

Nana Sam Brew-Butler, graduated in Business Studies from the University of North London, England and studied for an MA (Management Science) from the University of Kent at Canterbury, England, earning a Post-Graduate Diploma. His varied working experience includes time spent with Civic Stores Limited, London as a Trainee Manager as well as Group Commercial Manager of Ghana Industrial Holding Corporation, following which he set up Reltub Company Limited, a business and project development group – of which he is Chairman and CEO. He is a shareholder and Resident Director of Arab Contractors, an international construction company and Director of Consolidated Power Projects Ghana. He was Chairman of the Ghana Football Association and served on CAF (Confederation of African Football) and FIFA (International Federation of Football Associations) in Africa and globally. He is currently the Executive Chairman of Cenpower Generation Company Limited.





#### Jabesh Amissah-Arthur, Chief Executive Officer, Bui Power Authority

Jabesh Amissah-Arthur is an energy expert with over 32 years of long and varied experience in utility operations, utility management, policy analysis, project management, power contracts & related negotiations for PPAs, GSAs, PSAs and JVs. Jabesh has a BSc in Mechanical Engineering from the University of Science and Technology in Kumasi, Ghana and a Masters in Public Administration from Harvard University, Cambridge, USA.





#### Nana Osafo Agyei, General Manager, Takoradi International Company

Nana Osafo Agyei is the General Manager of Takoradi International Company, a joint venture formed by the Volta River Authority of Ghana and TAQA New World Incorporation.





#### Solomon Asamoah, Deputy CEO, Africa Finance Corp

Solomon Asamoah is AFC's Deputy Chief Executive and Chief Investment Officer. He was formerly Vice President for Private Sector and International Investments at the Development Bank of Southern Africa (DBSA). He has over 20 years of experience originating and executing transactions. Solomon was Special Assistant to the Executive Vice President and Managing Director of the International Finance Corporation.





#### David Ganesha Tetteh, Chairman of the Ghana Association of Stockbrokers

David Ganesha Tetteh is the president of the Ghana Association of Stockbrokers and CEO/MD of CAL Brokers Limited, a Licensed Dealing Member (LDM) of the Ghana Stock Exchange. David is also Chairman of the Board of Directors of the Finlite group. He is an Investment Banker by profession and has over 10 years' experience in Securities and Commodity trading, investment banking, business development and research. His other directorships include the Ghana Stock Exchange, Golden Life Assurance Company and Odwe Anoma Commodity Bank.





#### Hon. Dr. Kwabena Duffour, Minister of Finance

Dr Kwabena Duffour, Minister of Finance and Economic Planning holds a PhD in Economics from the University of Syracuse, New York, (1979). He also possesses two Masters' degrees in Finance and Banking, and in Economics. He was appointed by President John Evans Atta Mills as the Minister of Finance and Economic Planning on February 13, 2009. Until his appointment, the retired Governor of the Bank of Ghana was the Chairman of Star Assurance Company and Unibank Ghana Limited among others.





#### Herbert Morrison, Managing Partner, Morrison and Associates

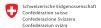
Herbert Morrison is Managing Partner of Morrison and Associates, a firm of Chartered Accountants and Management Consultants. He is the President of the Canadian Chamber of Commerce (Ghana).





#### Nana Osei-Bonsu, Director General, Private Enterprise Foundation

Nana Osei-Bonsu is the Director-General of the Private Enterprise Foundation (PEF). Nana studied at Saint Francis College of Brooklyn, in the USA for his first degree in Economics in 1977 and followed up at Fordham University Graduate Arts and Sciences with graduate studies in International Finance.





#### Agatha Quayson, Trade/Private Sector Development Specialist, Swiss State Secretariat for Economic Affairs (SECO)

Agatha Quayson is the Trade and Private Sector Development Specialist with the Swiss State Secretariat for Economic Affairs (SECO). Agatha holds a degree in Economics from the University of Cape Coast, MA in Economic Policy Management from the University of Ghana and an Executive Certificate in Housing Finance from the Wharton Business School, University of Pennsylvania. She has a rich experience in the financial sector with specific focus on housing, agriculture and SME access to finance. Previously she worked as a housing finance expert with the International Finance Corporation (IFC) and was also Financial Services Component Manager with the Agricultural Development and Value Chain Enhancement Program (ADVANCE, funded by USAID).





#### Adu Anane Antwi, Director General, SEC

Adu Anane Antwi is a chartered accountant and a lawyer by profession. Until his appointment as the Director-General of the Securities and Exchange Commission, he was in private business as the founder and the CEO/Principal Consultant of Finlaw Consult, and a partner in A & A Associates. Prior to setting up his private firms, he worked as the Director of Corporate Finance & Investment Management at the Securities and Exchange Commission. He has also worked as the Director of Investment & Fund Management at the National Health Insurance Authority and Acting Director of Finance at the Ghana National Procurement Agency (GNPA). Adu is a member of the Financial Stability Board Regional Consultative Group for Sub-Saharan Africa and was part of a team which worked on Ghana's convergence with International Financial Reporting Standards (IFRS). He has special interest in corporate governance and has published a number of articles on the subject. Adu currently serves on the boards of the Graphic Communications Group Limited, the State Enterprises Audit Corporation and the University College of Management Studies.





#### Sam Pee Yalley, CEO, National Pensions Regulatory Authority

Sam Pee Yalley is the CEO of the National Pensions Regulatory Authority of Ghana.





#### **Professor Kwame Boasiako Omane-Antwi**, *University of Cape Coast*

Professor Kwame Boasiako Omane-Antwi is a Lecturer at both the undergraduate and the graduate MBA programmes in the School of Business, University of Cape Coast. He is the Vice Rector and Dean of the Faculty of Business Administration, Pentecost University College (affiliated to the University of Ghana). One of Kwame's current appointments includes member of KAAF University College Board.





#### Emmanuel Bekoe, Fund Director, German International Corporation, SPEED Funding Facility

Emmanuel Bekoe is the Fund Manager of SPEED Funding Facility (SFF) of the German International Corporation. Previously Emmanuel was the Management Accountant at Opportunity International Savings & Loans and an Associate Consultant with the Chartered Accountants J. Mills Lamptey,, Assistant Finance Manager at New Life Services and Agribusiness Consultant, Amex Int.





#### Charles Amonoo, CEO, Dwadifo Adanfo

Charles Amonoo is a seasoned professional who has extensive entrepreneurial and business development experience with particular focus on Microfinance and related sectors. He has been the driving force behind the success of Dwadifo Adanfo to date and continues to create and maintain significant market share and business focus for the organisation. He has a unique management style and is able to get staff and clients to buy into any idea and help carry it through to its intended objective.





#### Stephan Antoh, Company Secretary & Executive Manager, First Capital Plus

Stephan Antoh is responsible for the Corporate Affairs, Legal and Human Resources division of First Capital Plus. Until March 2009, he was an Associate in the Litigation and Dispute Resolution Department of Bentsi-Enchill, Letsa & Ankomah, a law firm in Ghana. Stephan had a stint with First Atlantic Merchant Bank prior to joining First Capital Plus in August 2009. He has a post graduate L.L.B. from the Ghana Law School and a B.A Degree in Theatre Studies and History, with a specialisation in Radio and Television production. He is a member of the Ghana Bar Association.





#### Barbara Drexler Vujcic, Executive Secretary, GGEA

Barbara Drexler Vujcic is the Executive Secretary of the Ghanaian-German Economic Association. Barbara has 18 years of experience in diplomatic missions, predominantly in the economic sector (PR, organising of trade fairs, trade mission, conferences, presentations, official visits, market research etc). She is a translator and interpreter and has written a guidebook in German: Ljubljana – the youthful city at the river and course-books for Slovene language courses for foreigners. Barbara holds a Masters' degree in translating and interpreting from Karl-Franzens-University Graz/Austria and was the Official Court Interpreter for German in Slovenia.





#### Steven Gray, Country Manager, Lonrho Ghana

Steven Gray has held senior management roles with Taylor Woodrow Construction, Oryx Group of Companies and Phoenix International Group. He has been responsible for planning, financing, development and management of a range of projects in sectors such as leisure, defence, security oil and gas, commercial, logistics and natural resources sectors in both the Middle East and Africa. These projects include the management and delivery of construction projects in Ghana.





#### Jamil Ampomah. Sub Saharan Partner. ACCA

Jamil Ampomah is the ACCA Director for sub-Saharan Africa. In this role, he is responsible for the implementation of ACCA's strategy in the region, ably supported by a team of regional heads and country managers in several sub-Saharan African countries. He also manages ACCA's relationships with key stake-holders, governments, regulators, policy makers, employers, international agencies and regional organisations across sub-Saharan Africa.





#### Matthew Armah, COO, MiDA

Matthew Armah was appointed Chief Operating Officer (COO) of MiDA in November 2006. An Agricultural Economist by training, Matthew holds a Bachelor degree from the University of Ghana, an MPhil in Economic Development and a Post graduate Diploma in Development Problems and Policy from the University of Glasgow. Prior to his appointment, Matthew was the Project Manager for the Millennium Challenge Account (MCA) Compact Proposal Development Team, and worked as a Business Development Consulting Director at Management Support Technologies Limited, Ghana. He has over thirty years' professional experience covering both the public and private sectors.





#### Nana Owusu Afari, CEO, AGI

Nana Owusu Afari is the Chairman and Chief Executive Officer of Afariwaa Group of Companies comprising farming, real estate development, veterinary pharmaceuticals, bottled water processing and production.



& Industry



#### Hon. Hanna Tetteh, Minister of Trade & Industry

Hanna Tetteh was born in Budapest to a Hungarian mother and Ghanaian father. Hanna went to Wesley Girls High School, Cape Coast. She studied Law at the University of Ghana and the Ghana Law School and was called to the Ghana Bar in 1992. She started her career in private legal practice with Ansa-Asare and Co., focusing on commercial and corporate law. She briefly worked with Ghana's Commission on Human Rights and Administrative Justice before moving to Ghana Agro Food Company where she became General Manager for Legal, Administrative and Corporate Affairs. She has served as a Council Member of the Association of Ghana Industries, a Board Member of the Awutu-Emasa Rural Bank and on the advisory board for the Institute of Statistical, Social and Economic Research. Hanna won the parliamentary seat for the Awutu Senya Constituency in the Central Region in December 2000. She has been a member of six parliamentary committees, including Trade, Industry and Tourism, Defence and Interior, Finance and Subsidiary Legislation. Hanna has served in the National Executive of the National Democratic Congress (NDC) in various capacities. When the NDC won the 2008 Presidential and Parliamentary elections, she became the Minister for Trade and Industry in January 2009.





#### Christoph Anagbonu, Managing Director, Mensah Duah & Co.

Christoph Anagbonu is a Managing Partner at Mensah Duah & Co. He has over five years of consultancy experience in financial management training, budgeting and control systems, business planning and development, with various private and public organisations including United States African Development Foundation (USADF), NGOs, district assemblies, and ministry of local government. He has conducted value for money and management audit as well as forensic audit for public and private organisations. He has over 10 years' experience in auditing in the private sector and has advised on internal control systems of clients. Christoph is a Fellow of the Association of Chartered Certified Accountants. He is a member of the Institute of Chartered Accountants, Ghana. He holds a Master of Arts Degree in International Management from the International University of Japan; and a First Class Honours Bachelor Degree in Commerce from the University of Cape Coast, Ghana.





#### Evans Freeman, Enterprise Support Assistant, GPSDF

Evans Freeman is an Enterprise Support Assistant with the Ghana Private Sector Development Facility (GPSDF). He holds a degree in Economics from the University of Ghana, Legon and a Diploma in Financial Management from the Institute of Commercial Management (ICM) Bournemouth, England. Evans is experienced in the development and management of Small & Medium Enterprises (SMEs) having interacted and related with hundreds of them through the GPSDF Project.





#### Hon. Seth Adjei Baah, President, Ghana Chamber of Commerce & Industry

Hon. Seth Adjei Baah is President of the Ghana Chamber of Commerce & Industry. He is an Independent MP for Nkawkaw in Ghana. He is a business person and was the CEO of Shaaba Enterprises before he became an MP. He holds a BA (Trinity College and University, Madrid, Spain), which he obtained in 2005.





#### Bruno Leclerc, Resident Manager, AFD Ghana

Bruno Leclerc is an agronomist. He graduated from INA Paris-Grignon. After working in Cameroon for the French and European Cooperation, he joined the French Development Agency (AFD, Agence Française de Dévelopment) in 1992. Since 2003, he has been Resident Manager of AFD Offices in Gabon, Mozambique and Ghana.





#### **Hugues Vincent-Genod**, Investment Officer, *I&P*

Hugues Vincent-Genod is an Investment Officer at I&P Ghana. Prior to this he was a Consultant at Fonds Afrique de Garrigue in the Democratic Republic of Congo. Hugues was previously Junior Analyst Paris Initiatives Entreprises. He began his career in India as Reporting Analyst Inter Aide Mumbai, Advocacy Intern UNAIDS New Dehli. His education includes a M.Sc. from London School of Economics, a Masters in Finance & Strategy from Sciences Po Paris.





#### Kombate Marindame, Investment Manager, LGTVP

Kombate Marindame is the West African Investment Manager for LGT Venture Philanthropy, a private family foundation and member of LGT Bank, Switzerland. Before joining LGT VP in July 2011, he had worked as Investment Officer (West Africa) for E+Co, a public purpose organisation that supports SMEs in the renewable energy sector in Latin America, Africa and Asia.





#### Jabesh Amissah-Arthur, Project Engineer, Arthur Energy Advisors

Jabesh Amissah-Arthur is a Project Engineer with Arthur Energy Advisors. Prior to this he was Assistant Project Manager with CG Power Solutions, New York where he managed and developed renewable energy projects. He began his energy career in Project Engineering as an Intern at Megrant Corporation, New York. Jabesh has a Bachelor of Science in Mechanical Engineering from Union College, New York.





#### Alhaji Abudulai, Director of Operations, CME Ghana

Alhaji Abudulai is the Director of Operations for CME (Ghana) Ltd. Alhaji is responsible for protocol, and the coordination of governmental and local authority affairs for CME operations. Prior to this Alhaji was responsible for the car and spare parts sales and distribution for the Accra Region for Nissan Auto Parts. Alhaji began his career at the Bureau of African Affairs, Office of the President: Ghana. He holds a Diploma in Administration and Political Science, Moscow (1972).

#### **GFA Consulting**



#### Carole Ramella, CEO, GFA

Carole Ramella is a Cameroonian who is the founder and Managing Director at GFA Consulting, a boutique corporate finance practice in Ghana. Before she founded GFA Carole worked as a Vice President at Duff & Phelps, Project Manager M&A at Gras Savoye, a Senior Auditor at Arthur Anderson and an Account Manager at Paribas. Carole holds a Masters in Finance from Rheims Management School, an accountancy qualification from DECF and an MBA from INSEAD.





#### Edward Ashong-Lartey, Deputy Director, GIPC

Edward Ashong-Lartey is the Deputy Director for the Ghana Investment Promotion Centre (Office of the President). Edward has a BA in Economics and Geography from the University of Ghana and an MBA in corporate strategy and economic policy from Maastricht School of Management.





#### Patric Achaempong, CEO, RisingSun Montessori School

Patric Achaempong is an entrepreneur with significant investments in education. He is the promoter of RisingSun Holdings which owns and operates a chain of schools in Ghana under the brand name RisingSun Montessori School. He is a seasoned chartered accountant, investment banker and tax advisor. His past experience includes Head of Finance at Standard Chartered Bank, Nairobi, Kenya; Finance Director at Barclays Bank Ghana; Financial Controller with Fidelity Bank; and Senior Investment Manager with Fidelity Capital Partners. Patric also worked as a Management Accountant with Unilever Ghana after starting his career with KPMG. He holds an MBA degree in Finance, and BSc. Accounting from the University of Ghana Business School. He is a member of the Institute of Chartered Accountants (Ghana), and a Member of the Chartered Institute of Taxation, Ghana.





#### Matthew Boadu-Adjei, CEO, Oasis Capital

Matthew Boadu-Adjei is the founder and CEO of Oasis Capital Ghana Limited. He has several years' investment banking experience, 7 years of which has been spent in the private equity and growth capital industry. He leads the team on strategy, negotiations, fund raising, investor relations and support.





#### Dr. Charles Yeboah, Head, International Community School

Dr. Charles Yeboah is a co-founder and CEO of International Community Schools, based in Kumasi, Ghana. The school which is the first school in Kumasi to be accredited to run international programmes and has grown from 7 children in 2000 to over 1,000 Students in 10 years; from zero assets at the beginning to over \$7,000,000 in assets today. Charles has successfully raised over \$4,500,000 from different financial institutions including traditional banks, venture capital funds and an international development agency. Prior to establishing the school, Charles served as a teaching and research fellow at Loyola University in Chicago and also served as a visiting adjunct lecturer at Spurgeons College, London, while teaching at the same time at what is now Ghana Baptist University College. Charles holds a PhD from Loyola University, Chicago (1998).



#### Henry Djangmah, Financial Commentator

Henry Djangmah is a financial expert and commentator. Henry is a former fund manager with Gold Venture Capital. He has also worked as an associate consultant with PriceWaterHouseCoopers, in Mali as Finance Manager for BCM International, and as an Audit Senior for Christopher & Co Chartered Accountants in the UK. Henry is a Chartered Certified Accountant.

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